

SEO MYTHS BUSTED:

What Actually Gets You Found Online



NICE TO MEET YOU ALL.

MY NAME'S KARIM.

I HAVE A FEW LOCAL AND NATIONAL #1
RANKINGS AND, IF YOU'LL HAVE A LITTLE FAITH &
PATIENCE, I WOULD LIKE TO SHOW YOU THE
WORLD OF SEARCH ENGINE OPTIMISATION.

Everyone uses search engines, and SEO is like the sunlight that helps your business be seen.

WHY SEO MATTERS?

And what's the point?

It's not just for tech experts; it's for every small business owner who wants to flourish online.

WHAT IS SEO?

- SEO is the process of optimising your website so search engines (like Google) can find your website and match it with the right searchers.
- Analogy: Just as a plant needs water and sunlight to thrive, your website needs SEO to grow.

HOW SEARCH ENGINES MATCH CONTENT TO SEARCHES

Search engines have evolved over time, using different methods to understand and rank content. Here are some key layers of search matching:

- 1. PageRank (Early Days) Google's first algorithm, which ranked pages based on how many other websites linked to them. More links = more authority.
- 2. **Keyword Matching** Search engines matched exact words on a webpage to the words in a search query. Basic but effective.
- 3. Latent Semantic Indexing (LSI) Recognising related words and synonyms, so a search for "running shoes" could also show results for "trainers."
- 4. The Semantic Web Understanding meanings and relationships between words, not just matching text. Helps Google answer complex questions.
- 5. Al & Machine Learning (Modern Era) Google now uses Al (like RankBrain and BERT) to understand search intent, even for vague or unusual searches.



CORE PRINCIPLES OF SUCCESS

UNIVERSAL VALUES THAT APPLY TO BOTH LIFE AND SEO:

- HAVE FAITH
- BE CONSISTENT IN YOUR EFFORTS
- TREAT OTHERS AS YOU WANT TO BE TREATED

LIKE NURTURING A GARDEN: REGULAR CARE, EVEN IF IMPERFECT, YIELDS LONG-TERM GROWTH.

KEYWORD RESEARCH

Choosing Which Seeds to Plant

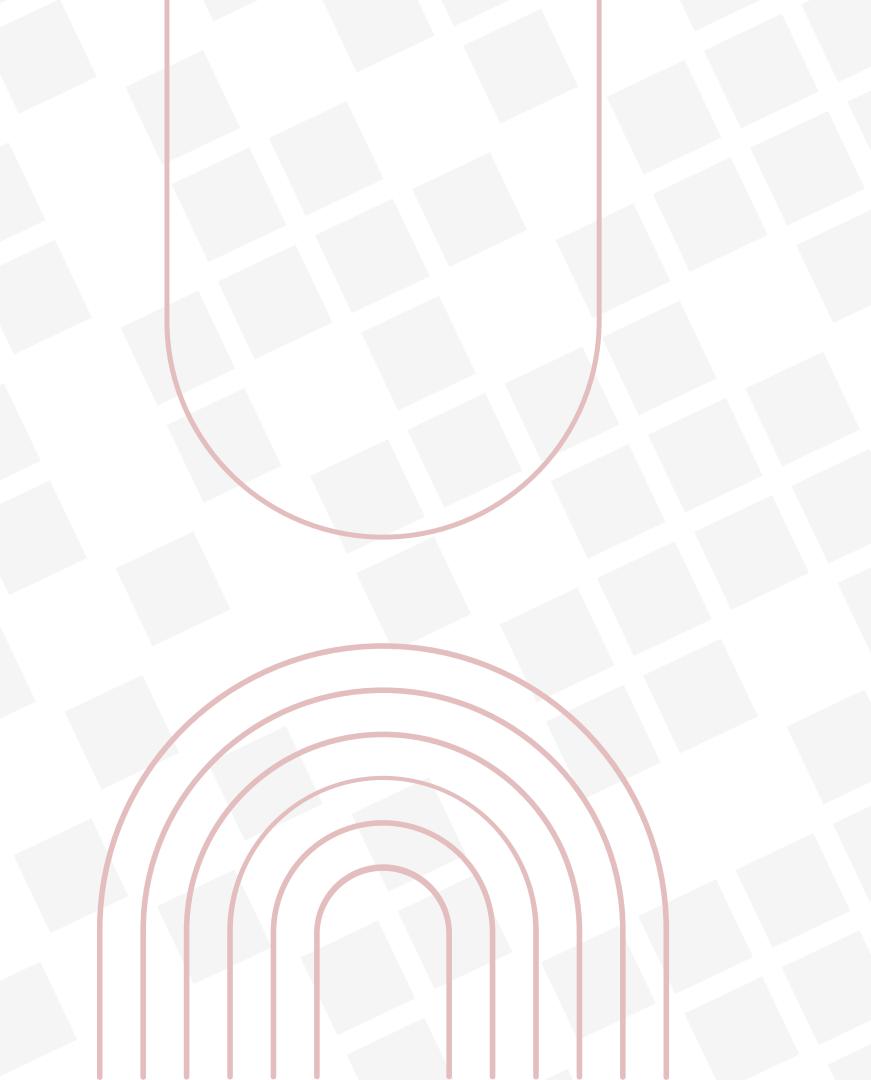
CHOOSING YOUR SEEDS: KEYWORD RESEARCH – WHY IT MATTERS?

A well thought through SEO plan starts with research.

It's all about figuring out what people type into search engines and making sure your content matches what they're looking for.

How to Find the Right Keywords:

- Inspiration & Thinking Consider what your audience might search for.
- Keyword Research Tools Use tools to find high-volume, low-competition keywords.
- Others may advise keyword research via competitor research, however I will always advise against stealing and to focus on your own path.



THE TYPES OF KEYWORDS TO RESEARCH: WHICH SEEDS DO WE PLANT?

- Business Name & Website Name Ensuring your brand name and website appear when people search for them.
- Service Categories & Product Collections Broad terms that describe the general types of services or products you offer (e.g., "digital marketing" or "men's running shoes").
- Specific Services & Products More detailed keywords that describe exactly what you provide (e.g., "SEO consulting for small businesses" or "Nike Air Zoom Pegasus 40").
- Location-Based Keywords (if relevant) Keywords that help local customers find you by including your city, neighbourhood, or service area (e.g., "plumber in Manchester" or "best café in Bristol").
- FAQs (Frequently Asked Questions) Keywords based on common customer questions, helping you attract people searching for answers related to your business.
- Blog Topics & Subtopics Writing articles using keywords that match what people search for, helping to bring in more traffic (e.g., "how to improve website rankings" or "best running shoes for beginners").



KEYWORD PLACEMENT

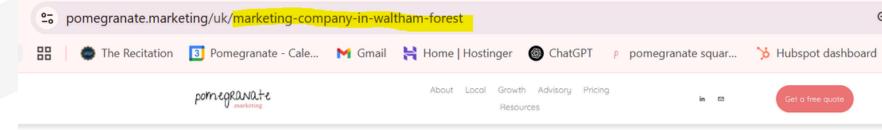
Planting Your Seeds

KEYWORD PLACEMENT: WHERE & HOW TO PLANT YOUR SEEDS

- Use Keywords Naturally Add them to headings, page text, and URLs without overloading.
- Optimise Key Areas Titles, headings, and internal links help search engines understand your site.
- Spread Keywords Across Your Site Include them in blogs, FAQs, and key pages.
- Keep It Readable Write for people first, not just search engines.

The Goal: To help the right people find you with clear, useful content.





Marketing Company in waltham Forest

REE QUOTE GET A FREE QUO

	First Name		Last Name	nurtu	ing your business's growth	n through orga	nic SEO services.	
				Like to	nding to a garden, we car	refully cultivate	your online presence.	
						every element, from keyword optimisation to technical SEO, is		
	Website http:// Service required (required) Local Advisory Growth How many physical locations do you have? (required) Virtual only 1 2 to 5 5 to 10 More than 10 How many products or services do you offer? (required) 1 to 10 11 to 25 26 to 50 More than 51				rooted in a strategy designed for long-term success. Our approach goes beyond quick fixes; we build the right foundation			
					with quality backlinks and content that attracts and engages your ideal			
					audience. By focusing on sustainable, natural growth, we help your website thrive in search rankings and stand the test of time. Let pomegranate's SEO services help your Waltham Forest business grow steadily and organically. We'll plant the seeds for lasting visibility and watch your brand flourish, season after season.			
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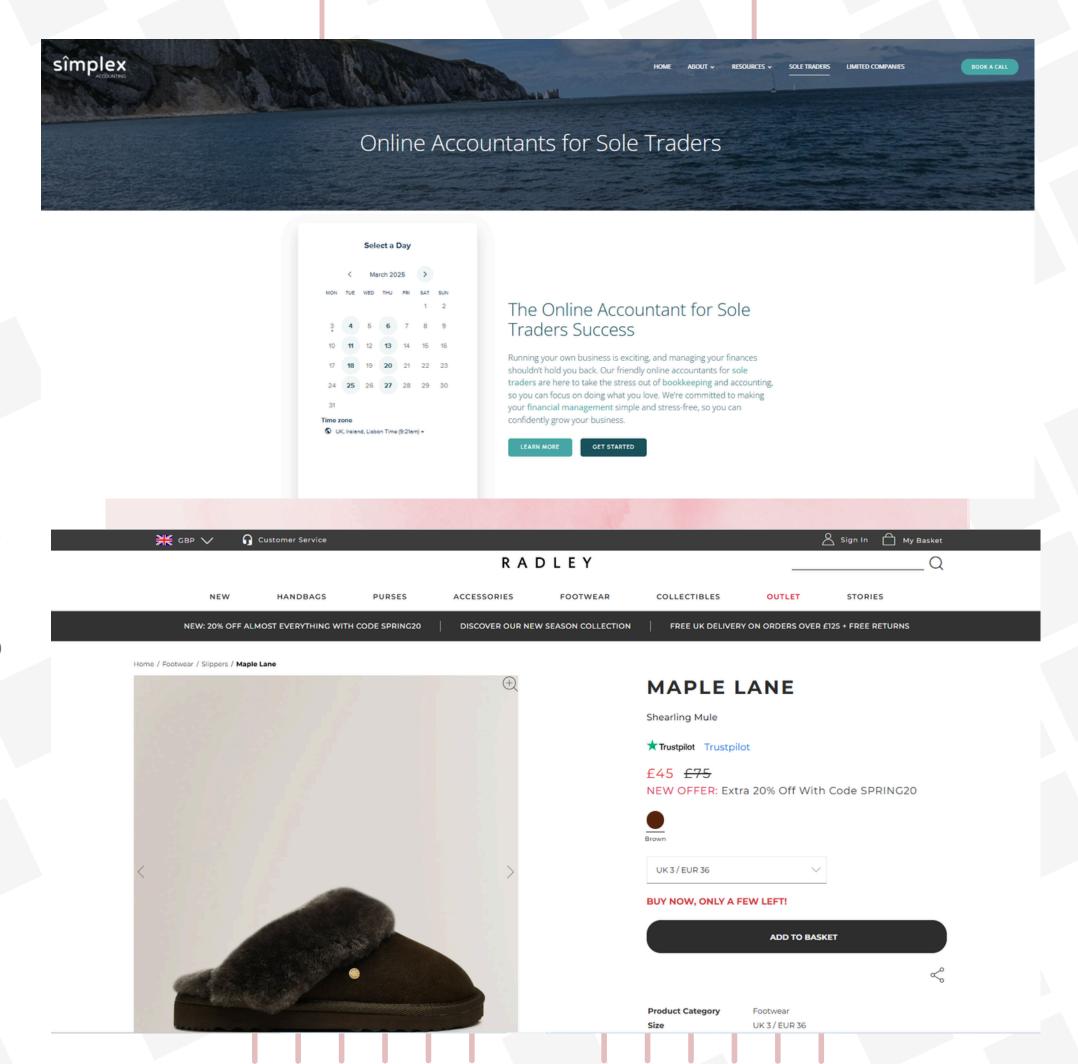
OFF-SITE & TRUST BUILDING

- BUILD QUALITY BACKLINKS FROM REPUTABLE SITES TO BOOST YOUR AUTHORITY.
- SHORT TERM ALL WHO REQUEST IT WILL RECEIVE A LIST OF WEBSITES THAT THEY CAN GO AND PUT THEIR BACKLINK ON, AFTER THE PRESENTATION.
- LONG TERM YOU WILL WANT LINKS FROM RELEVANT WEBSITES IN YOUR NICHE
- MAINTAIN A SOLID DOMAIN HISTORY AND A WELL-MANAGED GOOGLE BUSINESS PROFILE.

ANALOGY: LIKE DEEP ROOTS THAT STABILIZE A TREE, STRONG EXTERNAL LINKS SUPPORT YOUR WEBSITE'S GROWTH.

TECHNICAL SEO FUNDAMENTALS (WITH MOBILE & CRO)

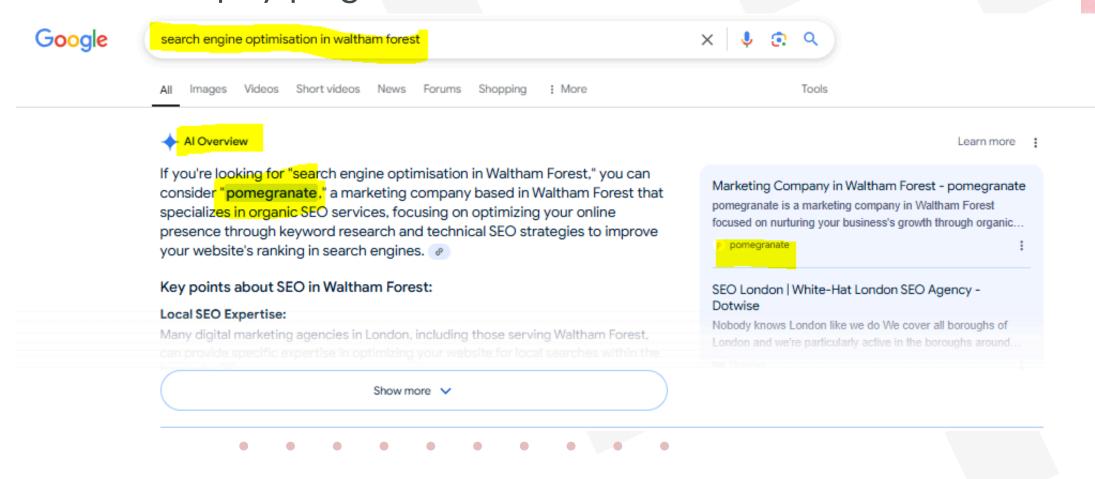
- Mobile Optimization: Make sure your website is fully responsive, loads quickly, and offers a smooth experience on all devices.
- Technical Elements: Use structured data (schema markup), maintain an XML sitemap and a properly configured robots.txt, and ensure your site architecture is logical.
- Conversion Rate Optimization (CRO): Keep your page design simple with clear, compelling call-to-action (CTA) buttons that naturally guide visitors.



STRUCTURED DATA AKA SCHEMA MARKUP

And if you want any of the following 'rich results' then you'll need to consider:

- Learning how to write code
- Working with a specialist like us who can write the code for you
- Getting a less-useful-but-still-useful off-thehanger solution such as Wordpress plugins or Shopify plugins



People also ask : What is a good brand of slippers? How do British say slippers? Below is the UK transcription for 'slippers': Modern IPA: slipez. Traditional IPA: 'slipez. 2 syllables: "SLIP" + "uhz" https://youglish.com > pronounce > slippers > english 165 pronunciations of Slippers in British English - Youglish What do British people call slippers? What are Japanese slippers called? Product sites : Women's Shoes: Slippers Slippers SALE • Up to Womens Slippers SALE 50% Off Up to 50% Off Supersales UK Kelkoo Supersales UK

More sites →



We swap supple leather for sumptuous suede, shearling and felt to create ladies' slippers that are super cosy and irresistibly...

4.7 ★ store rating (5.8K) · £42 to £52 · 30-day returns

London



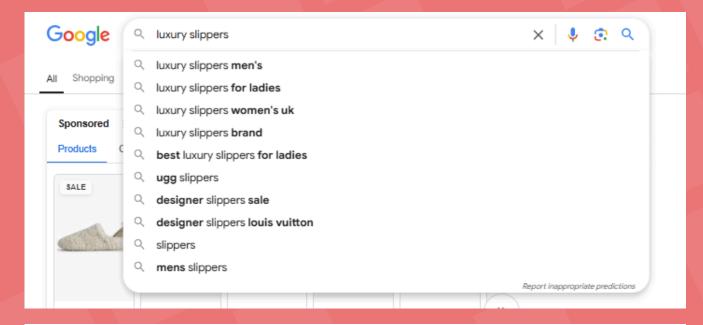
STRUCTURED DATA AKA SCHEMA MARKUP EXAMPLE

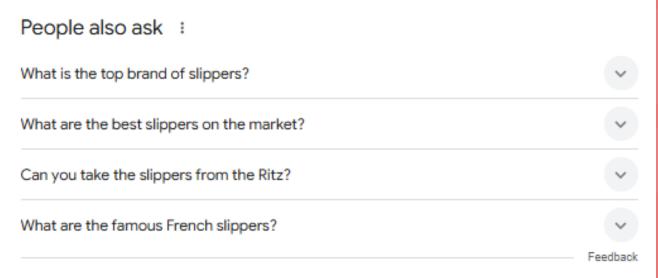


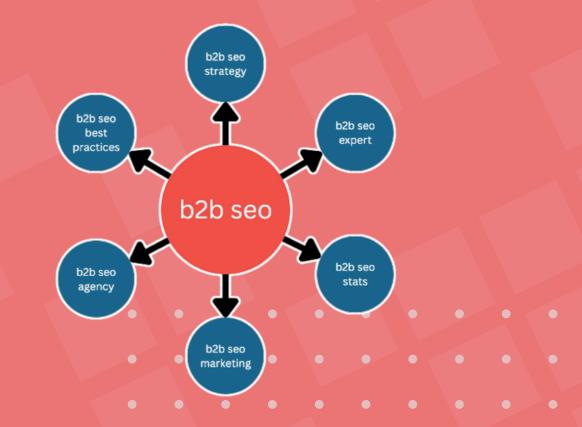
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KEYWORD RÉSEARCH & CONTENT STRATEGY

- USE KEYWORD INSIGHTS TO GUIDE YOUR CONTENT –
 JUST LIKE PLANTING SEEDS IN THE RIGHT SOIL,
 RESEARCH HELPS YOU CHOOSE THE BEST KEYWORDS
 THAT PEOPLE ARE SEARCHING FOR. THIS ENSURES
 YOUR CONTENT GROWS IN THE RIGHT DIRECTION.
 LOOK TOWARDS KEYWORDS/FAQS THAT GOOGLE
 SUGGESTS
- NATURALLY INCLUDE KEYWORDS IN KEY PAGES SPRINKLE RELEVANT KEYWORDS THROUGHOUT IMPORTANT PAGES LIKE YOUR HOMEPAGE, SERVICES, BLOG, AND FAQS, SO YOUR WEBSITE ANSWERS THE QUESTIONS PEOPLE ARE ASKING.
- CREATE CONTENT HUBS FOR DEEPER COVERAGE GROUP RELATED CONTENT TOGETHER LIKE BRANCHES ON A TREE. THIS HELPS SEARCH ENGINES UNDERSTAND YOUR EXPERTISE AND MAKES IT EASIER FOR VISITORS TO FIND VALUABLE INFORMATION.

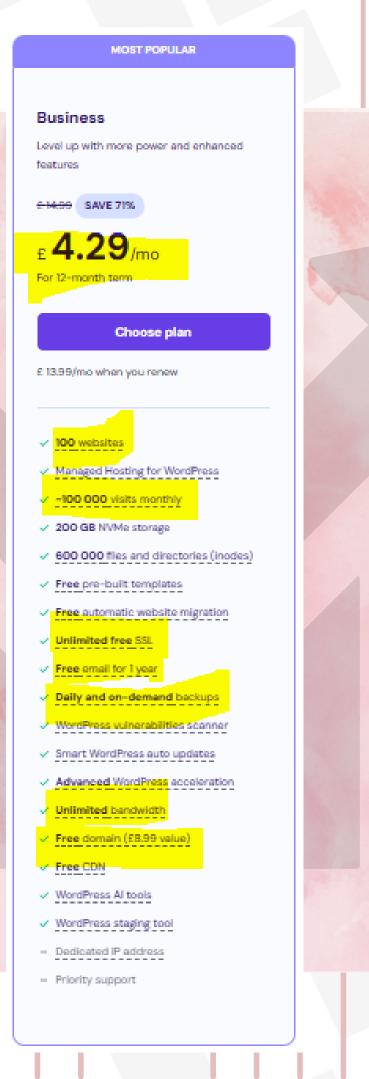






MEASURING & INVESTING IN SEO

- Track your performance with tools like Google Search Console (monitor clicks, impressions, and keyword/page data) and Google Analytics (organic traffic numbers).
- Understand that SEO investments (domain, hosting, premium plugins) are like fertiliser that boosts your garden's yield over time.
- There are packages, such as with Hostinger, where you can purchase your hosting package (annual fee below £100) and get a free domain, and free access to WordPress premium which contains all of the plugins as well as free email addresses



ONGOING GROWTH & STAYING **VIGILANT**

- SEO is a long-term journey: consistent care leads to lasting results.
- Stay alert to changes in search engine results (like new Google Al overviews or featured snippet sections).
- Regularly review your performance data and adjust your content and strategy as needed.
- Remember: The more you nurture your digital garden, the more it will flourish.



YOUR HOMEWORK AWAY FROM SEARCH ENGINES:

BE CHARITABLE

"The better of a person that you become away from the field, the better a player you become on the field."

This is something that sports coaches across the world tell their athletes, and the same is true in anything.

I can bear witness to the fact that whether you win or lose, helping others (charity) makes things easier either way... Just be sure not to spoil your charity by holding it over someone afterwards!

THANK YOU FOR YOUR PATIENCE & MAY YOUR SEO JOURNEY BE AN EASY AND FRUITFUL ONE

I am happy to answer any questions that you may have over email so please follow up with anything that you need more clarity on.

Karim Mohammed Chehab



<u>pomegranate.marketing</u> <u>info@pomegranate.marketing</u>

RESOURCES

GOOGLE/KEYWORD PLANNER (COMMERCIAL KEYWORDS)

ANSWER SOCRATES (INFORMATIONAL KEYWORDS)

LINK BUILDING

99 FREE BACKLINKS THAT YOU CAN DO YOURSELF

(MAKE A COPY OF THE ABOVE SHEET)

GOOGLE AI-OVERVIEW
PREPARING FOR GENERATIVE AI SEARCH (SHORT EBOOK)

LOCAL BUSINESSES

GROWING YOUR SMALL BUSINESS WITH LOCAL SEO (SHORT GUIDE)

BLOGGING
SEO AND BLOGGING (SHORT GUIDE)